

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended: September 30, 2021

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 001-36616



Nxt-ID, Inc.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of  
incorporation or organization)

46-0678374

(I.R.S. Employer  
Identification No.)

2801 Diode Lane  
Louisville, KY 40299

(Address of principal executive offices) (Zip Code)

(502) 442-7911

(Registrant's telephone number, including area code)

288 Christian Street  
Hangar C 2<sup>nd</sup> Floor  
Oxford, CT 06478  
(203) 266-2103

(Former name, former address and former fiscal year, if changed since last report)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of exchange on which registered
Common Stock, par value \$0.0001 per share	NXTD	Nasdaq Capital Market

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically, if any, every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input checked="" type="checkbox"/>	Smaller reporting company	<input checked="" type="checkbox"/>
		Emerging growth company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of November 9, 2021, there were 8,896,479 shares of common stock, par value \$0.001 per share, of the registrant issued and outstanding.

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## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

**Nxt-ID, Inc. and Subsidiaries**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**

Assets	September 30, 2021 (Unaudited)	December 31, 2020
<b>Current Assets</b>		
Cash	\$ 16,046,625	\$ 4,387,416
Restricted cash	185,130	150,130
Accounts receivable, net	67,048	133,719
Inventory, net	912,889	767,351
Prepaid expenses and other current assets	770,116	455,553
<b>Total Current Assets</b>	<b>17,981,808</b>	<b>5,894,169</b>
<b>Property and equipment:</b>		
Equipment	183,044	183,044
Furniture and fixtures	98,839	98,839
Tooling and molds	644,462	644,462
	926,345	926,345
Accumulated depreciation	(926,345)	(897,137)
Property and equipment, net	-	29,208
Right-of-use assets	263,379	306,786
Goodwill	15,479,662	15,479,662
Other intangible assets, net of amortization of \$3,935,901 and \$3,366,105, respectively	4,668,666	5,238,462
<b>Total Assets</b>	<b>\$ 38,393,515</b>	<b>\$ 26,948,287</b>
<b>Liabilities, Series C Preferred Stock and Stockholders' Equity</b>		
<b>Current Liabilities</b>		
Accounts payable	\$ 1,229,486	\$ 2,748,814
Accrued expenses	1,659,521	1,315,262
Term loan facility	-	2,062,500
Other short-term debt	-	346,390
Other current liabilities	1,072,500	-
<b>Total Current Liabilities</b>	<b>3,961,507</b>	<b>6,472,966</b>
Term loan facility, net of debt discount of \$137,855 and deferred debt issuance costs \$713,119	-	8,182,403
Other long-term liabilities	206,819	1,326,409
<b>Total Liabilities</b>	<b>4,168,326</b>	<b>15,981,778</b>
<b>Commitments and Contingencies</b>		
Series C Preferred Stock, par value \$0.0001 per share: 2,000 shares designated; 200 shares issued and outstanding as of September 30, 2021 and December 31, 2020	1,807,300	1,807,300
<b>Stockholders' Equity</b>		
Preferred Stock, par value \$0.0001 per share: 10,000,000 shares authorized		
Series F Preferred Stock, par value \$0.0001 per share: 1,333,333 shares designated: 173,333 shares issued and outstanding as of September 30, 2021, aggregate liquidation preference of \$520,000 as of September 30, 2021	520,000	-
Common Stock, par value \$0.001 per share: 100,000,000 shares authorized; 8,830,239 and 4,061,997 shares issued and outstanding as of September 30, 2021 and December 31, 2020, respectively	8,831	4,062
Additional paid-in capital	104,244,350	74,583,144
Accumulated deficit	(72,355,292)	(65,427,997)
<b>Total Stockholders' Equity</b>	<b>32,417,889</b>	<b>9,159,209</b>
<b>Total Liabilities, Series C Preferred Stock and Stockholders' Equity</b>	<b>\$ 38,393,515</b>	<b>\$ 26,948,287</b>

The accompanying notes are an integral part of these condensed consolidated financial statements.

**Nxt-ID, Inc. and Subsidiaries**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
(Unaudited)

	<b>For the Nine Months Ended</b>	
	<b>September 30,</b>	
	<b>2021</b>	<b>2020</b>
<b>Revenues</b>	\$ 7,604,286	8,866,205
<b>Cost of goods sold</b>	2,966,177	2,378,148
<b>Gross Profit</b>	<u>4,638,109</u>	<u>6,488,057</u>
<b>Operating Expenses</b>		
General and administrative	3,748,699	3,455,555
Selling and marketing	1,661,340	1,865,626
Research and development	719,515	757,221
<b>Total Operating Expenses</b>	<u>6,129,554</u>	<u>6,078,402</u>
<b>Operating (Loss) Income</b>	<u>(1,491,445)</u>	<u>409,655</u>
<b>Other Income and (Expense)</b>		
Interest expense	(1,395,611)	(1,717,561)
Forgiveness of PPP loan and accrued interest	349,176	-
Warrant modification expense	(2,881,729)	-
<b>Total Other Expense, Net</b>	<u>(3,928,164)</u>	<u>(1,717,561)</u>
<b>Loss before Income Taxes</b>	(5,419,609)	(1,307,906)
<b>Provision for Income Taxes</b>	-	-
<b>Net Loss</b>	<u>(5,419,609)</u>	<u>(1,307,906)</u>
<b>Preferred stock dividends, including deemed dividend on redeemable Series E convertible preferred stock</b>	<u>(2,272,686)</u>	<u>(75,000)</u>
<b>Net Loss applicable to Common Stockholders</b>	<u>\$ (7,692,295)</u>	<u>\$ (1,382,906)</u>
<b>Net Loss Per Share – Basic and Diluted</b>	<u>\$ (1.43)</u>	<u>\$ (0.44)</u>
<b>Weighted Average Number of Common Shares Outstanding – Basic and Diluted</b>	<u>5,377,465</u>	<u>3,158,090</u>

The accompanying notes are an integral part of these condensed consolidated financial statements.

**Nxt-ID, Inc. and Subsidiaries**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
(Unaudited)

	<b>For the Three Months Ended</b>	
	<b>September 30,</b>	
	<b>2021</b>	<b>2020</b>
<b>Revenues</b>	\$ 2,383,029	\$ 2,639,193
<b>Cost of goods sold</b>	1,115,570	760,965
<b>Gross Profit</b>	<u>1,267,459</u>	<u>1,878,228</u>
<b>Operating Expenses</b>		
General and administrative	1,078,830	1,569,736
Selling and marketing	482,563	577,085
Research and development	<u>202,949</u>	<u>257,832</u>
<b>Total Operating Expenses</b>	<u>1,764,342</u>	<u>2,404,653</u>
<b>Operating Loss</b>	<u>(496,883)</u>	<u>(526,425)</u>
<b>Other Income and (Expense)</b>		
Interest expense	(144,821)	(551,916)
<b>Total Other Expense, Net</b>	<u>(144,821)</u>	<u>(551,916)</u>
<b>Loss before Income Taxes</b>	(641,704)	(1,078,341)
<b>Provision for Income Taxes</b>	-	-
<b>Net Loss</b>	<u>(641,704)</u>	<u>(1,078,341)</u>
<b>Preferred stock dividends</b>	<u>(101,885)</u>	<u>(25,000)</u>
<b>Net Loss applicable to Common Stockholders</b>	<u>\$ (743,589)</u>	<u>\$ (1,103,341)</u>
<b>Net Loss Per Share – Basic and Diluted</b>	<u>\$ (0.12)</u>	<u>\$ (0.32)</u>
<b>Weighted Average Number of Common Shares Outstanding – Basic and Diluted</b>	<u>5,969,312</u>	<u>3,425,210</u>

The accompanying notes are an integral part of these condensed consolidated financial statements.

**Nxt-ID, Inc. and Subsidiaries**  
**CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**  
**FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2021**  
(Unaudited)

	Preferred Stock		Common Stock		Additional Paid-in Capital	Accumulated Deficit	Total
	Shares	Amount	Shares	Amount			
<b>Balance – January 1, 2021</b>			4,061,997	4,062	74,583,144	(65,427,997)	9,159,209
Issuance of stock options for services					120,000		120,000
Issuance of Series E preferred stock, net	1,476,016	4,000,003					4,000,003
Conversion of Series E preferred stock to common stock	(1,476,016)	(4,000,003)	295,203	295	3,999,708		
Deemed dividend related to beneficial conversion feature of Series E preferred stock					1,480,801	(1,480,801)	
Issuance of Series F preferred stock, net	1,333,333	3,999,999					3,999,999
Conversion of Series F preferred stock to common stock	(1,160,000)	(3,479,999)	656,604	657	3,479,342		
Exercise of common stock purchase warrants for cash			536,774	537	6,669,957		6,670,494
Exercise of common stock purchase warrants on a cashless basis			423,933	424	(424)		
Warrant modification expense recorded in connection with the issuance of replacement warrants			-	-	2,881,729		2,881,729
Shares issued in connection with the management incentive plan for 2018 and 2019			13,283	13	80,443		80,456
Sale of common stock and warrants pursuant to a registration statement on Form S-1			2,788,750	2,789	11,831,933		11,834,722
Fees incurred in connection with equity offerings					(424,813)		(424,813)
Shares issued as stock compensation			50,000	50	287,950		288,000
Common Stock issued for dividends			3,695	4	19,580	(19,584)	-
Series F Preferred Stock Dividends			-	-	-	(7,301)	(7,301)
Net loss						(5,419,609)	(5,419,609)
Series C Preferred stock dividends					(765,000)		(765,000)
<b>Balance – September 30, 2021</b>	<u>173,333</u>	<u>\$ 520,000</u>	<u>8,830,239</u>	<u>\$ 8,831</u>	<u>\$ 104,244,350</u>	<u>\$ (72,355,292)</u>	<u>\$ 32,417,889</u>

The accompanying notes are an integral part of these condensed consolidated financial statements.

**Nxt-ID, Inc. and Subsidiaries**  
**CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**  
**FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2021**  
(Unaudited)

	<u>Preferred Stock</u>		<u>Common Stock</u>		<u>Additional Paid-in Capital</u>	<u>Accumulated Deficit</u>	<u>Total</u>
	<u>Shares</u>	<u>Amount</u>	<u>Shares</u>	<u>Amount</u>			
<b>Balance – July 1, 2021</b>	-	\$ -	5,331,190	\$ 5,331	\$ 89,041,202	\$ (71,686,703)	\$ 17,359,830
Issuance of stock options for services			-	-	40,000	-	40,000
Issuance of Series F preferred stock, net	1,333,333	3,999,999					3,999,999
Conversion of Series F preferred stock to common stock	(1,160,000)	(3,479,999)	656,604	657	3,479,342		
Sale of common stock and warrants pursuant to a registration statement on Form S-1			2,788,750	2,789	11,831,933		11,834,722
Fees incurred in connection with equity offerings					(380,657)		(380,657)
Shares issued as stock compensation			50,000	50	287,950		288,000
Common Stock issued for dividends			3,695	4	19,580	(19,584)	-
Series F Preferred Stock Dividends			-	-	-	(7,301)	(7,301)
Net loss			-	-	-	(641,704)	(641,704)
Series C Preferred stock dividends					(75,000)		(75,000)
<b>Balance – September 30, 2021</b>	<u>173,333</u>	<u>\$ 520,000</u>	<u>8,830,239</u>	<u>\$ 8,831</u>	<u>\$ 104,244,350</u>	<u>\$ (72,355,292)</u>	<u>\$ 32,417,889</u>

**The accompanying notes are an integral part of these condensed consolidated financial statements.**

Nxt-ID, Inc. and Subsidiaries  
**CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**  
**FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2020**  
(Unaudited)

	<u>Preferred Stock</u>		<u>Common Stock</u>		<u>Additional Paid-in Capital</u>	<u>Accumulated Deficit</u>	<u>Total</u>
	<u>Shares</u>	<u>Amount</u>	<u>Shares</u>	<u>Amount</u>			
<b>Balance – January 1, 2020</b>	-	\$ -	3,004,885	\$ 3,005	\$ 68,515,674	\$ (61,804,091)	\$ 6,714,588
Issuance of stock options for services			-	-	120,000	-	120,000
Issuance of common stock and warrants for cash			451,348	451	1,864,077	-	1,864,528
Shares issued in connection with the management incentive plan for 2017 and 2018			44,762	45	200,749		200,794
Fees incurred in connection with equity offerings					(65,152)		(65,152)
Net loss						(1,307,906)	(1,307,906)
Preferred stock dividends					(75,000)		(75,000)
<b>Balance – September 30, 2020</b>	<u>-</u>	<u>\$ -</u>	<u>3,500,995</u>	<u>\$ 3,501</u>	<u>\$ 70,560,348</u>	<u>\$ (63,111,997)</u>	<u>\$ 7,451,852</u>

The accompanying notes are an integral part of these condensed consolidated financial statements.



Nxt-ID, Inc. and Subsidiaries  
**CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**  
**FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2020**  
(Unaudited)

	<u>Preferred Stock</u>		<u>Common Stock</u>		<u>Additional Paid-in Capital</u>	<u>Accumulated Deficit</u>	<u>Total</u>
	<u>Shares</u>	<u>Amount</u>	<u>Shares</u>	<u>Amount</u>			
<b>Balance – July 1, 2020</b>	-	\$ -	3,049,647	\$ 3,050	\$68,722,019	\$ (62,033,656)	\$ 6,691,413
Issuance of stock options for services			-	-	40,000	-	40,000
Issuance of common stock and warrants for cash			451,348	451	1,864,077		1,864,528
Fees incurred in connection with equity offerings			-	-	(40,748)	-	(40,748)
Net loss						(1,078,341)	(1,078,341)
Preferred stock dividends					(25,000)		(25,000)
<b>Balance – September 30, 2020</b>	<u>-</u>	<u>\$ -</u>	<u>3,500,995</u>	<u>\$ 3,501</u>	<u>\$70,560,348</u>	<u>\$ (63,111,997)</u>	<u>\$ 7,451,852</u>

The accompanying notes are an integral part of these condensed consolidated financial statements.

**Nxt-ID, Inc. and Subsidiaries**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Unaudited)

	<b>For the Nine Months Ended September 30,</b>	
	<b>2021</b>	<b>2020</b>
<b>Cash Flows from Operating Activities</b>		
Net Loss	\$ (5,419,609)	\$ (1,307,906)
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation	29,208	49,531
Stock based compensation	288,000	120,000
Amortization of debt discount	137,855	80,368
Amortization of intangible assets	569,796	569,796
Amortization of deferred debt issuance costs	713,119	415,737
Non-cash charge for modification of warrant terms	2,881,729	-
Forgiveness of PPP loans and accrued interest	(349,176)	-
Changes in operating assets and liabilities:		
Accounts receivable	66,671	(19,391)
Inventory	(145,538)	430,943
Prepaid expenses and other current assets	(314,563)	(99,675)
Accounts payable	(1,519,328)	(162,119)
Accrued expenses	(228,483)	(61,641)
Total Adjustments	<u>2,129,290</u>	<u>1,323,549</u>
<b>Net Cash (Used in) Provided by Operating Activities</b>	<b><u>(3,290,319)</u></b>	<b><u>15,643</u></b>
<b>Net Cash Used in Investing Activities</b>	<b><u>-</u></b>	<b><u>-</u></b>
<b>Cash Flows from Financing Activities</b>		
Term loan repayment	(11,095,877)	(1,696,875)
Proceeds received in connection with issuance of Series E preferred stock, net	4,000,003	-
Proceeds received in connection with issuance of Series F preferred stock, net	3,999,999	-
Proceeds received in connection with issuance of common stock, net		1,864,528
Proceeds from exercise of common stock warrants	6,670,494	-
Payment of closing related fees	(424,813)	(24,404)
Proceeds from PPP loan	-	346,390
Proceeds from sale of common stock and warrants	11,834,722	-
<b>Net Cash Provided by Financing Activities</b>	<b><u>14,984,528</u></b>	<b><u>489,639</u></b>
<b>Net Increase in Cash and Restricted Cash</b>	<b>11,694,209</b>	<b>505,282</b>
<b>Cash and Restricted Cash – Beginning of Period</b>	<b><u>4,537,546</u></b>	<b><u>1,737,380</u></b>
<b>Cash and Restricted Cash – End of Period</b>	<b><u>\$ 16,231,755</u></b>	<b><u>\$ 2,242,662</u></b>
<b>Supplemental Disclosures of Cash Flow Information:</b>		
<b>Cash paid during the periods for:</b>		
Interest	\$ 1,395,611	\$ 1,241,819
Taxes	\$ 47,874	\$ 10,014
<b>Non-cash financing activities:</b>		
Accrued fees incurred in connection with equity offerings	\$ -	\$ 40,748
Common Stock issued in connection with management incentive plans	\$ 80,456	\$ 200,794
Accrued Preferred Stock dividends	\$ 266,907	\$ 25,000
Common stock issued for dividends	\$ 19,584	\$ -

The accompanying notes are an integral part of these condensed consolidated financial statements.

**Nxt-ID, Inc. and Subsidiaries**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**

**NOTE 1 – ORGANIZATION AND BASIS OF PRESENTATION**

***ORGANIZATION AND PRINCIPAL BUSINESS ACTIVITIES***

Nxt-ID, Inc. (“Nxt-ID” or the “Company”) was incorporated in the State of Delaware on February 8, 2012. The Company provides personal emergency response systems (PERS), health communications devices and IoT technology. The Company evaluates the performance of its business on, among other things, profit and loss from operations.

The Company’s wholly-owned subsidiary, LogicMark, LLC (“LogicMark”), manufactures and distributes non-monitored and monitored personal emergency response systems sold through the United States Department of Veterans Affairs, healthcare durable medical equipment dealers, distributors, and monitored security dealers and distributors.

***BASIS OF PRESENTATION***

The accompanying unaudited condensed consolidated financial statements as of September 30, 2021, and for the nine and three months ended September 30, 2021 and 2020 have been prepared in accordance with the accounting principles generally accepted in the United States of America (“U.S. GAAP”) for interim financial information and pursuant to the instructions to Form 10-Q and Article 8 of Regulation S-X of the SEC and on the same basis as the Company prepares its annual audited consolidated financial statements. The unaudited condensed consolidated balance sheet as of September 30, 2021 and the condensed consolidated statements of operations and changes in equity for the nine and three months ended September 30, 2021 and September 30, 2020 and the condensed consolidated statements of cash flows for the nine months ended September 30, 2021 and September 30, 2020 are unaudited, but include all adjustments, consisting only of normal recurring adjustments, which the Company considers necessary for a fair presentation of the financial position, operating results and cash flows for the periods presented. The results for the nine and three months ended September 30, 2021 are not necessarily indicative of results to be expected for the year ending December 31, 2021, or for any future interim period. The condensed consolidated balance sheet at December 31, 2020 has been derived from audited consolidated financial statements. However, it does not include all of the information and notes required by U.S. GAAP for complete consolidated financial statements. The accompanying condensed consolidated financial statements should be read in conjunction with the consolidated financial statements for the year ended December 31, 2020 and the notes thereto included in the Company’s Annual Report on Form 10-K, which was filed with the SEC on April 15, 2021.

Net loss per share and all share data for the nine and three months ended September 30, 2021 and 2020 have been retroactively adjusted to reflect the reverse stock split that occurred in October 2021, in accordance with ASC 260-10-55-12, Restatement of EPS Data. See Note 7.

**NOTE 2 – LIQUIDITY**

The Company generated an operating loss of \$1,491,445 and a net loss of \$5,419,609 during the nine months ended September 30, 2021. As of September 30, 2021, the Company had cash and stockholders’ equity of \$16,046,625 and \$32,417,889, respectively. At September 30, 2021, the Company had working capital of \$14,020,301.

The Company used cash of \$3.3 million in operations in the first nine months of 2021, which includes a \$1.1 million payout of substantially past due accounts payable. The Company believes the cash balance of \$16.0 million is sufficient to sustain operations for at least the next 12 months.

As described in Note 6, the coronavirus could continue to significantly impact the Company’s business, which would potentially require the Company to raise funds to assist with its working capital needs.

**Nxt-ID, Inc. and Subsidiaries**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**

**NOTE 3 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

***USE OF ESTIMATES IN THE FINANCIAL STATEMENTS***

The preparation of condensed consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the condensed consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. The Company's management evaluates these significant estimates and assumptions including those related to the fair value of acquired assets and liabilities, stockbased compensation, derivative instruments, income taxes, accounts receivable, inventories, right-of-use assets and other matters that affect the condensed consolidated financial statements and disclosures. Actual results could differ from those estimates.

***PRINCIPLES OF CONSOLIDATION***

The condensed consolidated financial statements include the accounts of Nxt-ID and its wholly-owned subsidiaries. Intercompany balances and transactions have been eliminated in consolidation.

***REVENUE RECOGNITION***

The Company's revenues consist of product sales to either end customers or to distributors and its sales are recognized at a point-in-time under the core principle of recognizing revenue when control of the product transfers to the customer. The Company recognizes revenue when it ships or delivers the product from its fulfillment center to its customer, when the customer accepts and has legal title of the product, and the Company has a present right to payment for the product. For the three and nine months ended September 30, 2021 and 2020, the Company had no sales recognized over time. The Company invoices its customers at the same time that the Company's performance obligation is satisfied. The Company generally receives customer orders with a specified delivery date and orders typically fluctuate from month-to-month based on customer demand and general business conditions.

The Company offers standard product warranty coverage which provides assurance that the Company's products will conform to the contractually agreed-upon specifications for a limited period from the date of shipment. The Company's warranty liabilities and related expense have not been material and were not material in the accompanying condensed consolidated financial statements as of September 30, 2021 and December 31, 2020, and for the three and nine months ended September 30, 2021 and 2020.

***ACCOUNTS RECEIVABLE***

Accounts receivable is stated at net realizable value. The Company regularly reviews accounts receivable balances and adjusts the receivable reserves as necessary whenever events or circumstances indicate the carrying value may not be recoverable. At September 30, 2021 and December 31, 2020, the Company had an allowance for doubtful accounts of \$74,025 and \$126,733, respectively.

***INVENTORY***

The Company performs regular reviews of inventory quantities on hand and evaluates the realizable value of its inventories. The Company adjusts the carrying value of the inventory as necessary with estimated valuation reserves for excess, obsolete, and slow-moving inventory by comparing the individual inventory parts to forecasted product demand or production requirements. As of September 30, 2021, inventory was comprised of \$113,956 in raw materials and \$798,933 in finished goods on hand. Inventory at December 31, 2020 was comprised of \$199,523 in raw materials and \$567,828 in finished goods on hand. These amounts reflect an aggregate reserve for obsolete inventory of approximately \$274,000. The Company is required to prepay for certain inventory with certain vendors until credit terms can be established. As of September 30, 2021 and December 31, 2020, the Company had prepaid inventory of \$380,350 and \$332,475, respectively. These prepayments were made primarily for finished goods inventory, and prepaid inventory is included in prepaid expenses and other current assets on the condensed consolidated balance sheets.

**Nxt-ID, Inc. and Subsidiaries**  
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***OTHER INTANGIBLE ASSETS***

At September 30, 2021, the other intangible assets relating to the acquisition of LogicMark are comprised of patents of \$2,166,931, trademarks of \$931,467, and customer relationships of \$1,570,268. At December 31, 2020, the other intangible assets relating to the acquisition of LogicMark are comprised of patents of \$2,445,709; trademarks of \$978,494; and customer relationships of \$1,814,259. The Company will continue amortizing these intangible assets using the straight-line method over their estimated useful lives which for the patents, trademarks and customer relationships are 11 years; 20 years; and 10 years, respectively. During the nine and three months ended September 30, 2021 and 2020, the Company had amortization expense of \$569,796 and \$192,019, respectively, related to the LogicMark intangible assets.

As of September 30, 2021, total amortization expense estimated for the remainder of fiscal year 2021 is approximately \$192,019, and for each of the next five fiscal years, the total amortization expense is estimated to be as follows: 2022 - \$761,815; 2023 - \$761,815; 2024 - \$761,815; 2025 - \$761,815; and 2026 - \$618,790.

***STOCK-BASED COMPENSATION***

The Company accounts for share-based awards exchanged for employee services at the estimated grant date fair value of the award. The Company accounts for equity instruments issued to non-employees at their fair value on the measurement date. The measurement of stock-based compensation is subject to periodic adjustment as the underlying equity instrument vests or becomes non-forfeitable. Non-employee stock-based compensation charges are amortized over the vesting period or as earned. Stock-based compensation is recorded in the same component of operating expenses as if it were paid in cash. The Company generally issues new shares of common stock to satisfy conversion and warrant exercises.

***NET LOSS PER SHARE***

Basic loss per share was computed using the weighted average number of shares of common stock outstanding. Diluted loss per share includes the effect of diluted common stock equivalents. Potentially dilutive securities from the exercise of stock options to purchase 40,858 shares of common stock and warrants to purchase 4,393,230 shares of common stock as of September 30, 2021 were excluded from the computation of diluted net loss per share because the effect of their inclusion would have been anti-dilutive. As of September 30, 2020, potentially dilutive securities from the exercise of stock options to purchase 31,027 shares of common stock and warrants to purchase 1,230,293 shares of common stock were excluded from the computation of diluted net loss per share because the effect of their inclusion would have been anti-dilutive.

Net loss per share for the nine and three months ended September 30, 2021 and 2020 have been retroactively adjusted to reflect the reverse stock split that occurred in October 2021, in accordance with ASC 260-10-55-12, Restatement of EPS Data. See Note 7.

***RECENT ACCOUNTING PRONOUNCEMENTS***

Recent accounting standards that have been issued or proposed by the FASB or other standards-setting bodies that do not require adoption until a future date are not expected to have a material impact on the Company's consolidated financial statements upon adoption.

**Nxt-ID, Inc. and Subsidiaries**  
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**NOTE 4 – DEBT REFINANCINGS**

On May 3, 2019, LogicMark, completed the closing of a \$16,500,000 senior secured term loan with the lenders thereto and CrowdOut Capital, LLC, as administrative agent. The Company used the proceeds from the term loan to repay LogicMark’s existing term loan facility with Sagard Holdings Manager LP and to pay other costs related to the refinancing. The original maturity date of the term loan was May 3, 2022 and required the Company to make minimum principal payments over the three-year term amortized over 96 months.

During the nine months ended September 30, 2021, the Company made scheduled principal repayments totaling \$1,031,250. Pursuant to an amendment to the loan agreement, LogicMark made a \$5,000,000 voluntary principal prepayment and paid a prepayment premium of \$125,000. The prepayment premium is included in interest expense for the nine months ended September 30, 2021 in the condensed consolidated statement of operations. In addition, the maturity date of the term loan was extended to March 22, 2023. The Company also made voluntary prepayments of the term loan with CrowdOut Capital LLC in May and June 2021 of \$3,000,000 and \$1,000,000, and fully paid off the loan in July 2021 with a voluntary payment of \$1,064,627 with cash primarily provided by the issuance of equity securities and warrant exercises.

The Company incurred \$412,500 in original issue discount for closing related fees charged by the Lender. During the nine and three months ended September 30, 2021, the Company amortized \$137,855 and \$26,616, respectively of the original issue discount which is included in interest expense in the condensed consolidated statement of operations. At September 30, 2021 the balance of the original issue discount was fully amortized. The Company also incurred \$1,831,989 in deferred debt issue costs related to the term loan. During the nine and three months ended September 30, 2021, the Company amortized \$713,119 and \$118,205, respectively of the deferred debt issue costs which is included in interest expense in the condensed consolidated statement of operations. At September 30, 2021 the balance of deferred debt issuance costs was fully amortized.

The Company also has an exit fee of \$1,072,500 due to CrowdOut Capital by December 1, 2021. The liability for the exit fee is included in other current liabilities in the Company’s condensed consolidated balance sheet. On November 1, 2021, the Company paid the exit fee off in its entirety.

***Paycheck Protection Program***

On May 6 and May 8, 2020, Nxt-ID Inc. and LogicMark, LLC, a wholly owned subsidiary of the Company (the “Borrowers”), received loans (the “Loans”) from Bank of America, NA in the aggregate amount of \$346,390, pursuant to the Paycheck Protection Program (the “PPP”) under Division A, Title I of the Coronavirus Aid, Relief, and Economic Security Act, which was enacted on March 27, 2020.

The Loans, which were in the form of PPP promissory notes and agreements, dated May 1, 2020 (the “Note Agreements”), were to mature on May 6 and May 8, 2022, and bear interest at a rate of 1.00% fixed per annum, payable monthly commencing on November 6 and November 8, 2020. The Loans may be prepaid by the Borrowers at any time prior to maturity with no prepayment penalties. The Borrowers used the proceeds from the Loans for payroll, payroll taxes, and group healthcare benefits. Under the terms of the Note Agreements, certain amounts of the Loans may be forgiven if they are used for qualifying expenses, as described in the Note Agreements.

On March 2, 2021, the Company’s wholly-owned subsidiary, LogicMark, LLC received notification from the Small Business Administration that repayment of its loan in the amount of \$301,390 plus accrued interest of \$2,320 had been forgiven. On May 20, 2021, the Company received notification that repayment of its loan in the amount of \$45,000 plus accrued interest of \$466 had been forgiven. The income resulting from the forgiveness of both of the PPP loans and the related accrued interest is included in other income in the Company’s condensed consolidated statement of operations for the nine months ended September 30, 2021.

**Nxt-ID, Inc. and Subsidiaries**  
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**NOTE 5 – STOCKHOLDERS’ EQUITY**

**September 2021 Offering**

On September 15, 2021, the Company sold an aggregate of (i) 2,788,750 shares of common stock, par value \$0.001 per share (the “Common Stock”), which includes 363,750 shares of Common Stock issued upon the exercise of the underwriters’ over-allotment option (the “Shares”) and (ii) accompanying warrants to purchase up to an aggregate of 2,788,750 shares of Common Stock, at an exercise price of \$4.95 per share, subject to certain adjustments, which includes additional warrants issued upon the exercise of the underwriter’s over-allotment option to purchase up to an additional 363,750 shares of common stock (the “Warrants”), at a combined public offering price of \$4.95 per Share and accompanying Warrant. The Company granted the underwriters a 45-day option to purchase up to 363,750 additional Shares and additional Warrants to purchase up to an additional 363,750 shares of Common Stock, which the underwriters exercised, in full, at closing.

The Shares and the Warrants were offered and sold to the public pursuant to the Company’s registration statement on Form S-1, as amended (File No. 333-259105), filed by the Company with the Securities and Exchange Commission (the “SEC”) under the Securities Act of 1933, as amended (the “Securities Act”), which became effective on September 14, 2021.

The Warrants are not immediately exercisable, as the Company did not have a sufficient number of shares of Common Stock to reserve for issuance pursuant to the Warrants until the date (the “Initial Exercise Date”) that the Company’s stockholders approved an amendment to the Company’s certificate of incorporation to effect a reverse stock split of the shares of Common Stock so that there were a sufficient number of shares of Common Stock for issuance upon exercise of the Warrants. The Warrants became exercisable on the Initial Exercise Date (the effective date of the reverse stock split) and will terminate on the date that is five years after the Initial Exercise Date. The exercise price of the Warrants is subject to customary adjustments for stock dividends, stock splits and other subdivisions, combinations and re-classifications, and will be reset on the date of the Company’s reverse stock split to the lower of (i) the closing price per share of the Common Stock immediately prior to such reverse stock split, giving effect to the reverse stock split and (ii) the exercise price then in effect. The Warrants are also exercisable on a cashless basis under certain circumstances, any time after the Initial Exercise Date, pursuant to the formula set forth in the Warrants. On October 15, 2021, after shareholder and Board approval of the reverse stock split, the exercise price for the Warrants was adjusted to \$3.956 per share, and is being retroactively reported in accordance with ASC 260-10-55-12, Restatement of EPS Data. See Note 7.

On the Closing Date, the Company received gross proceeds, inclusive of proceeds from the full exercise of the over-allotment option, of approximately \$12.5 million, before deducting underwriting discounts and commissions of 7% of the gross proceeds (or 3.5% of the gross proceeds in the case of certain identified existing investors) and estimated Offering expenses. The Company intends to use the net proceeds from the Offering primarily for new product development, marketing, working capital and liability reduction purposes.

**August 2021 Offering**

On August 13, 2021, the Company entered into a securities purchase agreement (the Purchase Agreement) with institutional accredited investors (the Investors) providing for an aggregate investment of \$4,000,000 by the Investors for the issuance by the Company to them of (i) 1,333,333 shares of Series F Convertible Preferred Stock, par value \$0.0001 per share, of the Company (the Series F Preferred Stock) convertible into shares of common stock, par value \$0.001 per share, of the Company (the Common Stock) that are issuable from time to time upon conversion of such shares of Series F Preferred Stock (the Conversion Shares); (ii) warrants, with a term of five and a half (5.5) years exercisable after February 16, 2022, to purchase an aggregate of up to 666,667 shares of Common Stock (the Warrant Shares) at an exercise price of \$7.80 per share. The securities were issued to the investors were exempt from registration under the Securities Act of 1933, as amended, or the Securities Act, in reliance on Section 4(a)(2) thereof and Rule 506 of Regulation D thereunder, based on representations made by the investors, their prior relationship with the Company, and the absence of any general solicitation. The Company used the net proceeds from this offering for working capital and liability reduction purposes. In the quarter ended September 30, 2021, 1,160,000 shares of Series F preferred stock were converted into 656,604 shares of common stock. On October 15, 2021, after shareholder and Board approval of the reverse stock split, the exercise price for the Warrants was adjusted to \$4.95 per share, and is being retroactively reported in accordance with ASC 260-10-55-12, Restatement of EPS Data. See Note 7.

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**February 2021 Offering**

On February 2, 2021, the Company closed a registered direct offering pursuant to which the Company issued (i) an aggregate of 1,476,016 shares of Series E preferred stock, convertible into an aggregate of up to 295,203 shares of common stock, (ii) common stock purchase warrants to purchase up to an aggregate of 100,000 shares of common stock at an exercise price of \$12.30 per share, subject to customary adjustments thereunder, which were exercisable immediately upon issuance and have a term of five years, and (iii) common stock purchase warrants to purchase up to an aggregate of 195,203 shares of common stock at an exercise price of \$12.30 per share with a term of five and one-half (5.5) years first exercisable nine (6) months after issuance, subject to customary adjustments thereunder, for gross proceeds of \$4,000,003, before deducting any offering expenses. The Company used the net proceeds from this offering for working capital and liability reduction purposes including additional term debt repayment. In February 2021, 1,476,016 shares of Series E preferred stock were converted into 295,203 shares of common stock. Also in February 2021 the Company recorded a deemed dividend of \$1,480,801 from the beneficial conversion feature associated with the issuance of the Series E convertible preferred stock and warrants.

**December 2020 Offering**

On December 18, 2020, the Company closed a registered direct offering pursuant to which the Company issued (i) an aggregate of 1,515,151 shares of Series D preferred stock, convertible into an aggregate of up to 303,030 shares of common stock, (ii) common stock purchase warrants to purchase up to an aggregate of 100,000 shares of common stock at an exercise price of \$4.90 per share, subject to customary adjustments thereunder, which were exercisable immediately upon issuance and have a term of five years, and (iii) common stock purchase warrants to purchase up to an aggregate of 505,060 shares of common stock at an exercise price of \$4.90 per share with a term of five and one-half (5.5) years first exercisable nine (6) months after issuance, subject to customary adjustments thereunder, for gross proceeds of \$2,000,000, before deducting any offering expenses. The Company used the net proceeds from this offering for working capital, new product initiatives and other general corporate purposes. On December 21, 2020, 1,515,151 shares of Series D preferred stock were converted into 303,030 shares of common stock. During the year ended December 31, 2020, the Company recorded a deemed dividend of \$758,922 from the beneficial conversion feature associated with the issuance of the Series D convertible preferred stock and warrants.

**July 2020 Offering**

On July 14, 2020, the Company closed a registered direct offering of (i) an aggregate of 377,851 shares of the Company's common stock, par value \$0.001 per share; (ii) pre-funded warrants to purchase up to an aggregate of 73,497 shares of Common Stock at an exercise price of \$0.01 \$0.10 per share, subject to customary adjustments thereunder; (iii) registered warrants, with a term of five (5) years exercisable immediately upon issuance, to purchase an aggregate of up to 157,972 shares of Common Stock (at an exercise price of \$5.00 per share, subject to customary adjustments thereunder; and (iv) unregistered warrants, with a term of five and one-half (5.5) years first exercisable nine (6) months after issuance, to purchase an aggregate of up to 375,000 shares of Common Stock at an exercise price of \$6.50 per share, subject to customary adjustments thereunder, for gross proceeds of \$1,864,528, before deducting any offering expenses. The Company used the net proceeds from this Offering for working capital, new product initiatives and other general corporate purposes.

On July 28, 2020, the Company received proceeds of \$7,350 in connection with the exercise of 734,965 pre-funded warrants to purchase common stock at an exercise price of \$0.10. .



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**2013 Long-Term Stock Incentive Plan**

On January 4, 2013, a majority of the Company's stockholders approved by written consent the Company's 2013 Long-Term Stock Incentive Plan ("LTIP"). The maximum aggregate number of shares of common stock that may be issued under the LTIP, including stock awards, stock issued to directors for serving on the Company's board of directors, and stock appreciation rights, is limited to 10% of the shares of common stock outstanding on the first business or trading day of any fiscal year. At January 1, 2021, a maximum of 406,200 shares of common stock may be issued. As of September 30, 2021, 333,627 shares had been granted, leaving 72,573 available.

During the nine months ended September 30, 2021, the Company issued an aggregate of 40,858 stock options to purchase shares of common stock under the LTIP to four (4) non-employee directors for serving on the Company's board. The weighted average exercise price of these stock options is approximately \$5.90 and stock options were fully vested at the issuance date. The aggregate fair value of the stock options issued to the directors was \$80,000.

**2017 Stock Incentive Plan**

On August 24, 2017, a majority of the Company's stockholders approved at the 2017 Annual Stockholders' Meeting the 2017 Stock Incentive Plan ("2017 SIP"). The aggregate maximum number of shares of common stock (including shares underlying options) that may be issued under the 2017 SIP pursuant to awards of restricted shares or options will be limited to 10% of the outstanding shares of common stock, which calculation shall be made on the first (1<sup>st</sup>) business day of each new fiscal year; provided that for fiscal year 2017, 150,000 shares of common stock may be delivered to participants under the 2017 SIP. Thereafter, the 10% provision shall govern the 2017 SIP. The number of shares of common stock that are the subject of awards under the 2017 SIP which are forfeited or terminated, are settled in cash in lieu of shares of common stock or are settled in a manner such that all or some of such shares covered by an award are not issued to a participant or are exchanged for awards that do not involve shares of common stock will again immediately become available to be issued pursuant to awards granted under the 2017 SIP. If shares of common stock are withheld from payment of an award to satisfy tax obligations with respect to the award, those shares of common stock will be treated as shares that have been issued under the 2017 SIP and will not again be available for issuance under the 2017 SIP.

In addition, during the nine months ended September 30, 2021, the Company issued 13,283 shares of common stock with an aggregate fair value of \$80,456 to certain employees related to the Company's 2018 and 2019 management incentive plans.

During the nine months ended September 30, 2021, the Company accrued \$150,000 of management and employee bonus expense. The Company has typically paid a substantial portion of the bonus accrual with shares of common stock.

*Warrants*

On January 8, 2021, the Company entered into a Warrant Amendment and Exercise Agreement (the "Amendment Agreement") with holders (the "Holder") of a common stock purchase warrant, dated April 4, 2019, previously issued by the Company to the Holder (the "Original Warrant").

In consideration for each exercise of the Original Warrant that occurs within 45 calendar days of the date of the Amendment Agreement, in addition to the issuance of the Warrant Shares (as defined in the Original Warrant) on or prior to the Warrant Share Delivery Date (as defined in the Original Warrant), the Company has agreed to deliver to the Investor a new warrant to purchase a number of shares of the Company's common stock, par value \$0.001 per share (the "Common Stock"), equal to the number of Original Warrants that the Holder has exercised pursuant to the terms of the Original Warrant, at an exercise price of \$15.25 per share, which represents the average Nasdaq Official Closing Price of the Common Stock (as reflected on Nasdaq.com) for the five trading days immediately preceding the date of the Amendment Agreement (the "New Warrants"). The Investor originally held Original Warrants exercisable for up to 246,914 shares of Common Stock, and, therefore, could receive up to an equivalent number of New Warrants. Under the terms and conditions of the Warrant Amendment and Exercise Agreement, the Investor could continue to exercise the Original Warrants after 45 calendar days of the date of the Amendment Agreement, but the Investor would not receive any New Warrants in consideration for the exercise of any Original Warrants exercised thereafter.

The Amendment Agreement contains customary representations, warranties and covenants by each of the Company and the Investor.

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On January 29, 2021 and February 8, 2021, the Investor exercised 500,000 and 1,969,136, respectively of the Original Warrants. The New Warrants issued, are exercisable for up to the original expiration dates of the Original Warrants, which is April 4, 2024. The exercise price and number of shares issuable upon exercise of the New Warrants are subject to traditional adjustment for stock splits, combinations, recapitalization events and certain dilutive issuances. The New Warrants are required to be exercised for cash; however, if during the term of the New Warrants there is not an effective registration statement under the Securities Act of 1933, as amended (the “Securities Act”), covering the resale of the shares of Common Stock issuable upon exercise of the New Warrants, then the New Warrants may be exercised on a cashless (net exercise) basis pursuant to the formula provided in the New Warrants.

The Company used the proceeds from the exercise of the Original Warrants for working capital purposes, new product development efforts and to reduce its term debt outstanding.

The Company recorded a warrant modification expense of \$2,881,729 for the nine months ended September 30, 2021 resulting from the issuance of 246,914 replacement warrants with an exercise price of \$15.25 for warrants that were exercised in January and February 2021.

As of September 30, 2021, the Company had outstanding warrants to purchase an aggregate of 4,393,230 shares of common stock with a weighted average exercise price and remaining life of \$6.88 and 4.8 years, respectively. During the nine months ended September 30, 2021, 86,072 warrants expired. At September 30, 2021, the warrants had no intrinsic value.

During the nine months ended September 30, 2021, warrants exercised on a cashless basis were converted into 423,933 shares of common stock.

**NOTE 6 – COMMITMENTS AND CONTINGENCIES**

**LEGAL MATTERS**

On February 24, 2020, Michael J. Orlando, as shareholder representative (the “Shareholder Representative”), and the other stockholders of Fit Pay, Inc. (collectively, the “Fit Pay Shareholders”), filed a lawsuit in the United States District Court for the Southern District of New York against the Company, CrowdOut Capital, LLC, and Garmin International, Inc. (the “Complaint”). See *Orlando v. Nxt-ID, Inc.* No. 20-cv-1604 (S.D.N.Y.). The Complaint alleges that the Company has breached certain contractual obligations under a merger agreement, dated May 23, 2017, between Fit Pay, Inc. and the Company, regarding certain future, contingent earnout payments allegedly that could be owed to the Fit Pay Shareholders from future revenues. The Complaint seeks unspecified monetary damages from the defendants. The Company believes that these claims are without merit and is vigorously defending the action. On May 12, 2020, the Company filed an answer and counterclaims alleging, among other things, fraud and breach of fiduciary duty of the Shareholder Representative as well as arguing that the Shareholder Representative should be estopped from pursuing these claims. The Company has moved for summary judgment to have the lawsuit dismissed. The Company has been able to successfully stay discovery pending the court’s ruling on motions to dismiss by Garmin International, Inc. and CrowdOut Capital, LLC. In March 2021, following our successful application to stay all discovery, the court granted CrowdOut’s and Garmin’s separate motions to dismiss. Orlando’s claim against the Company still remains and the Company’s motion for summary judgment is still pending.

In connection with the sale of Fit-Pay, Inc., Giesecke+Devrient Mobile Security America, Inc. (“GDMSAI”) identified a disagreement with the Company over calculation of dividends with respect to GDMSAI’s Series C Non-Convertible Voting Preferred Stock (the “Series C”) of the Company and on August 13, 2020, GDMSAI sued the Company in Delaware Chancery Court seeking, among other things, \$540,000 of dividends that it believes are owed to it pursuant to the terms of the Series C. In March 2021, a Delaware Chancery granted GDMSAI summary judgment on the merits, holding that relevant dividend language required a perpetually paid dividend once the \$50 million threshold had been achieved. On August 11, 2021, the Company entered into a settlement agreement whereby the Company would pay \$540,000 of dividends plus \$55,000 of pre-judgement interest, but no post-judgement interest. The settlement is payable in tranches ending in November 2021. This amount has been accrued on the accompanying balance sheet at September 30, 2021.

From time to time, the Company may be involved in various claims and legal actions arising in the ordinary course of our business. Other than the above, there is no action, suit, proceeding, inquiry or investigation before or by any court, public board, government agency, self-regulatory organization or body pending or, to the knowledge of the executive officers of the Company or any of our subsidiaries, threatened against or affecting our company, or any of our subsidiaries in which an adverse decision could have a material adverse effect upon our business, operating results, or financial condition.

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**COMMITMENTS**

The Company leases office space and a fulfillment center in the U.S., which are classified as operating leases expiring at various dates. The Company determines if an arrangement qualifies as a lease at the lease inception. The Company adopted Topic 842 effective January 1, 2019. Operating lease liabilities are recorded based on the present value of the future lease payments over the lease term, assessed as of the commencement date. The Company's real estate leases, which are for office space and a fulfillment center, generally have a lease term between 3 and 5 years. The Company also leases a copier with a lease term of 5 years. The Company's leases are comprised of fixed lease payments and also include executory costs such as common area maintenance, as well as property insurance and property taxes. As a practical expedient under Topic 842, the Company has elected to account for the lease and non-lease components as a single lease component for its real estate leases. Lease payments, which may include lease components, non-lease components and non-components, are included in the measurement of the Company's lease liabilities to the extent that such payments are either fixed amounts or variable amounts based on a rate or index (fixed in substance) as stipulated in the lease contract. Any actual costs in excess of such amounts are expensed as incurred as variable lease cost.

The Company's lease agreements generally do not specify an implicit borrowing rate, and as such, the Company utilizes its incremental borrowing rate by lease term, in order to calculate the present value of the future lease payments. The discount rate represents a risk-adjusted rate on a secured basis, and is the rate at which the Company would borrow funds to satisfy the scheduled lease liability payment streams commensurate with the lease term. On January 1, 2019, the discount rate used on existing leases at adoption was determined based on the remaining lease term using available data as of that date. The Company's current lease agreement for its warehouse space located in Louisville, Kentucky expired on August 31, 2020. As a result, the Company entered into a new five-year lease agreement in September 2020 for new warehouse space also located in Louisville, Kentucky. The monthly rent which commenced in September 2020 is \$6,000 per month and increases approximately 3% annually thereafter. The ROU asset value added as a result of this new lease agreement was \$279,024. The Company's ROU asset and lease liability accounts reflect the inclusion of this new lease agreement on the Company's condensed consolidated balance sheet as of September 30, 2021.

Certain of the Company's lease agreements, primarily related to real estate, include options for the Company to either renew (extend) or early terminate the lease. Leases with renewal options allow the Company to extend the lease term typically between 1 and 3 years. Renewal options are reviewed at lease commencement to determine if such options are reasonably certain of being exercised, which could impact the lease term. When determining if a renewal option is reasonably certain of being exercised, the Company considers several factors, including but not limited to, significance of leasehold improvements incurred on the property, whether the asset is difficult to replace, or specific characteristics unique to the particular lease that would make it reasonably certain that the Company would exercise such option. In most cases, the Company has concluded that renewal and early termination options are not reasonably certain of being exercised by the Company (and thus not included in the Company's ROU asset and lease liability) unless there is an economic, financial or business reason to do so.

For the nine months ended September 30, 2021, total operating lease cost was \$923,762 and is recorded in cost of sales and selling, general and administrative expenses, dependent on the nature of the leased asset. The operating lease cost is recognized on a straight-line basis over the lease term. The following summarizes (i) the future minimum undiscounted lease payments under non-cancelable lease for the remainder of 2021 as well as each of the next five years and thereafter, incorporating the practical expedient to account for lease and non-lease components as a single lease component for our existing real estate leases, (ii) a reconciliation of the undiscounted lease payments to the present value of the lease liabilities recognized, and (iii) the lease-related account balances on the Company's condensed consolidated balance sheet, as of September 30, 2021:

Year Ended December 31,

2021 (excluding the nine months ended September 30, 2021)	\$	23,146
2022		93,385
2023		89,724
2024		80,000
2025		54,400
Total future minimum lease payments	\$	340,655
Less imputed interest		(72,077)
Total present value of future minimum lease payments	\$	268,578

As of September 30, 2021

Operating lease right-of-use assets	\$	263,578
Other accrued expenses	\$	61,760
Other long-term liabilities	\$	206,819
	\$	268,579
As of September 30, 2021		
Weighted Average Remaining Lease Term		3.54 years
Weighted Average Discount Rate		12.80%

**Nxt-ID, Inc. and Subsidiaries**  
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*Coronavirus – COVID-19*

On March 11, 2020, the World Health Organization designated COVID-19 as a global pandemic. Sales volumes and the related revenues for most of the Company's products and services were significantly impacted during the latter portion of the first quarter and throughout the balance of 2020 as a result of the healthcare industry's focus on COVID prevention and treatment, which impacted the markets we serve, in particular the VA hospitals and clinics. Sales of the Company's products and services have continued to be impacted as various policies were implemented by federal, state and local governments in response to the COVID-19 pandemic, and the public remains wary of real or perceived opportunities for exposure to the virus. The Company believes the extent of the COVID-19 pandemic's impact on its operating results and financial condition has been and will continue to be driven by many factors, most of which are beyond the Company's control and ability to forecast. Because of these uncertainties, the Company cannot estimate how long or to what extent the pandemic will impact its operations.

**NOTE 7 – SUBSEQUENT EVENTS**

The Company evaluates events that have occurred after the balance sheet date but before the financial statements are issued.

*Reverse stock split*

On October 15, 2021, the Company announced that the shareholders had approved a reverse split of its common stock and Series C Preferred at a ratio of 1 for 10. As a result of the reverse split, each 10 pre-split shares of common stock outstanding and each 10 pre-split shares of Series C Preferred stock outstanding were automatically exchanged for one new share of each without any action on the part of the holders. The number of outstanding common shares was reduced from approximately 88.3 million shares to approximately 8.8 million shares, and the number of outstanding Series C preferred shares was reduced from 2,000 shares to 200 shares. No fractional shares were issued as a result of the reverse stock split, all of which were rounded up to the nearest whole number. The reverse stock split did not affect the total number of shares of capital stock, including Series C Preferred Stock, that the company is authorized to issue.

Earnings per share and all share data for the nine and three months ended September 30, 2021 and 2020 have been retroactively adjusted to reflect the reverse stock split in accordance with ASC 260-10-55-12, Restatement of EPS Data.

*Compliance with Nasdaq Listing Rule*

On November 3, 2021, the Company received a letter from The Nasdaq Stock Market acknowledging that the Company had regained compliance with Nasdaq Listing Rule 5550(a)(2), which requires the Company's common stock listed on Nasdaq to maintain a minimum bid price of \$1.00 per share, and that such common stock will remain listed on Nasdaq subject to the Company's ongoing compliance with all Nasdaq listing rules.

*Payment of senior debt obligation*

On November 1, 2021, the Company's wholly-owned subsidiary, LogicMark, LLC, made a \$1.1 million payment to its senior lender, completely satisfying all of its financial obligations with that lender. As of November 1, 2021, the Company had no senior debt obligations.

## Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis of our financial condition and results of operations for the nine and three months ended September 30, 2021 should be read together with our condensed consolidated financial statements and related notes included elsewhere in this quarterly report. This discussion contains forward-looking statements and information relating to our business that reflect our current views and assumptions with respect to future events and are subject to risks and uncertainties that may cause our or our industry’s actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activity, performance or achievements expressed or implied by these forward-looking statements. These forward-looking statements speak only as of the date of this report. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, or achievements. Except as required by applicable law, including the securities laws of the United States, we expressly disclaim any obligation or undertaking to disseminate any update or revisions of any of the forward-looking statements to reflect any change in our expectations with regard thereto or to conform these statements to actual results.

### Overview

Nxt-ID, Inc. (“Nxt-ID” or the “Company”) was incorporated in the State of Delaware on February 8, 2012. The Company provides personal emergency response systems (PERS), health communications devices and IoT technology. The Company evaluates the performance of its business on, among other things, profit and loss from operations.

Our wholly-owned subsidiary, LogicMark, manufactures and distributes non-monitored and monitored personal emergency response systems sold through the United States Department of Veterans Affairs (the “VA”), healthcare durable medical equipment dealers and distributors and monitored security dealers and distributors.

### Healthcare

#### Overview

With respect to the healthcare market, our business initiatives are driven by LogicMark, which serves a market that enables two-way communication, medical device connectivity and patient data tracking of key vitals through sensors, biometrics, and security to make home health care a reality. There are four (4) major trends driving this market: (1) an increased desire for connectivity; specifically, a greater desire for connected devices by people over 60 years of age who now represent the fastest growing demographic for social media; (2) the growth of “TeleHealth”, which is the means by which telecommunications technologies are meeting the increased need for health systems to better distribute doctor care across a wider range of health facilities, making it easier to treat and diagnose patients; (3) rising healthcare costs – as healthcare spending continues to outpace the economy, the need to reduce hospital readmissions, increase staffing efficiency and improve patient engagement remain the highest priorities; and (4) the critical shortage of labor in the home healthcare industry, creating an increased need for technology to improve communication to home healthcare agencies by their clients. Together, these trends have produced a large and growing market for us to serve. LogicMark has built a successful business on emergency communications in healthcare. We have a strong business relationship with the VA today, serving veterans who suffer from chronic conditions that often require emergency assistance. Our strategic plan calls for expanding LogicMark’s business into other healthcare verticals as well as retail and enterprise channels in order to better serve the expanding demand for connected and remote healthcare solutions.

Home healthcare is an emerging area for LogicMark. The long-term trend toward more home-based healthcare is a shift that is being driven by demographics (an aging population) and basic economics. People also value autonomy and privacy which are important factors in determining which solutions will suit the market. Consumers are beginning to enjoy the benefits of smart home technologies and online digital assistants.

### Results of Operations

#### *Comparison of nine and three months ended September 30, 2021 and September 30, 2020*

*Revenue.* Our revenues for the nine and three months ended September 30, 2021 were \$7,604,286 and \$2,383,029, respectively, compared to \$8,866,205 and \$2,639,193 respectively, for the nine and three months ended September 30, 2020. The decrease in our revenue for the nine months ended September 30, 2021 as compared to the nine months ended September 30, 2020 is primarily attributable to LogicMark’s decreased sales volume resulting from the COVID-19 pandemic. The decrease in our revenue for the three months ended September 30, 2021 compared to 2020 is also primarily attributable to the impact of the COVID-19 pandemic.

*Cost of Revenue and Gross Profit.* Our gross profit for the nine and three months ended September 30, 2021 was \$4,638,109 and \$1,267,459 respectively, compared to a gross profit of \$6,488,057 and \$1,878,228 respectively, for the nine and three months ended September 30, 2020. The decrease in gross profit for the nine months ended September 30, 2021 as compared to the nine months ended September 30, 2020 is primarily attributable to LogicMark's decreased sales volume as well as to the higher product cost of inventory purchased for resale. Gross profit and profit margins declined in 2021 for both the nine month and three month periods partially because higher cost of inventory purchased for resale and in the three months ended September 30, 2021, the addition of a reserve for obsolete inventory.

*Operating Expenses.* Operating expenses for the nine months ended September 30, 2021 totaled \$6,129,554 and consisted of research and development expenses of \$719,515, selling and marketing expenses of \$1,661,340 and general and administrative expenses of \$3,748,699. The research and development expenses related primarily to salaries and consulting services of \$676,722. Selling and marketing expenses consisted primarily of salaries and consulting services of \$351,354 amortization of intangibles of \$569,796, freight charges of \$374,484, merchant processing fees of \$161,934, and sales commissions of \$168,233. General and administrative expenses consisted of salaries and consulting services of \$968,141, accrued management and employee incentives of \$150,000, legal, audit and accounting fees of \$899,993 and insurance of \$531,907. Also included in general and administrative expenses is \$288,000 in non-cash stock compensation expense to management and board members.

Operating expenses for the nine months ended September 30, 2020 totaled \$6,078,402 and consisted of research and development expenses of \$757,221, selling and marketing expenses of \$1,865,626 and general and administrative expenses of \$3,455,555. The research and development expenses related primarily to salaries and consulting services of \$669,892. Selling and marketing expenses consisted primarily of salaries and consulting services of \$396,286, amortization of intangibles of \$569,796, freight charges of \$412,883, merchant processing fees of \$190,727, and sales commissions of \$180,870. General and administrative expenses consisted of salaries and consulting services of \$661,042, accrued management and employee incentives of \$120,000, legal, audit and accounting fees of \$1,430,182 and insurance of \$351,429.

Operating expenses for the three months ended September 30, 2021 totaled \$1,764,342 and consisted of research and development expenses of \$202,949, selling and marketing expenses of \$482,563 and general and administrative expenses of \$1,078,830. The research and development expenses related primarily to salaries and consulting services of \$215,609. Selling and marketing expenses consisted primarily of salaries and consulting services of \$68,531, amortization of intangibles of \$192,019, freight charges of \$149,923, merchant processing fees of \$52,803, and sales commissions of \$54,860. General and administrative expenses consisted of salaries and consulting services of \$550,963, accrued management and employee incentives of \$50,000, legal, audit and accounting fees of \$369,913 and insurance of \$254,090.

Operating expenses for the three months ended September 30, 2020 totaled \$2,404,653 and consisted of research and development expenses of \$257,832, selling and marketing expenses of \$577,085 and general and administrative expenses of \$1,569,736. The research and development expenses related primarily to salaries and consulting services of \$233,547. Selling and marketing expenses consisted primarily of salaries and consulting services of \$106,770, amortization of intangibles of \$192,019, freight charges of \$141,522, merchant processing fees of \$55,385, and sales commissions of \$56,604. General and administrative expenses consisted of salaries and consulting services of \$206,085, accrued management and employee incentives of \$40,000, legal, audit and accounting fees of \$864,793 and insurance of \$125,514.

*Net Loss.* The net loss for the nine months ended September 30, 2021 was \$5,419,609 compared to a net loss of \$1,307,906 for the nine months ended September 30, 2020. The net loss for the nine months ended September 30, 2021 was primarily attributable to the operating loss of \$1,491,445, interest expense of \$1,395,611 and warrant modification expense of \$2,881,729 which was partially offset by PPP loan forgiveness of \$349,176. The net loss for the nine months ended September 30, 2020 was \$1,307,906 and was primarily attributable to the operating profit of \$409,655 which was offset by interest expense of \$1,717,561.

The net loss for the three months ended September 30, 2021 was \$641,704 compared to a net loss of \$1,078,341 for the three months ended September 30, 2020. The net loss for the three months ended September 30, 2021 was primarily attributable to the operating loss of \$496,883 and interest expense of \$144,821. The net loss for the three months ended September 30, 2020 was primarily attributable to the operating loss of \$526,425 and interest expense of \$551,996.

## **Liquidity and Capital Resources**

### *Sources of Liquidity*

We generated an operating loss of \$1,491,445 and incurred a net loss of \$5,419,609 for the nine months ended September 30, 2021. As of September 30, 2021, we had cash and stockholders' equity of \$16,046,625 and \$32,417,889, respectively. At September 30, 2021, we had working capital of \$14,020,301.

The Company used cash of \$3,290,319 in operations in the first nine months of 2021, which includes a one-time \$1.1 million payout of substantially past due accounts payable. The Company believes the cash balance of \$16.0 million is sufficient to sustain operations for the next 12 months.

*Cash Generated by Operating Activities.* Our primary ongoing uses of operating cash relate to payments to subcontractors, vendors, and employees for product, research and development, salaries and related expenses and professional fees. Our vendors and subcontractors generally provide us with net 30 trade payment terms. During the nine months ended September 30, 2021, net cash used in operating activities totaled \$3,290,319 which was comprised of a net loss of \$5,419,609, positive non-cash adjustments to reconcile net loss to net cash used in operating activities of \$4,270,531, and unfavorable changes in operating assets and liabilities of \$2,141,239, as compared to net cash provided by operating activities of \$15,643 for the nine months ended September 30, 2020, which was comprised of a net loss of \$1,307,906, positive non-cash adjustments to reconcile net loss to net cash used in operating activities of \$1,235,432, and changes in operating assets and liabilities of positive \$88,117.

*Cash Used in Investing Activities.* During the nine months ended September 30, 2021 and September 30, 2020, we did use any net cash in investing activities.

*Cash Provided by Financing Activities.* During the nine months ended September 30, 2021, net cash provided by financing activities totaled \$14,984,5281 and was primarily related to the proceeds from the sale of common stock and warrants of \$11,834,722, the exercise of common stock warrants of \$6,670,494, and the proceeds received in connection with the issuance of Series E and F preferred stock of \$8,000,002. The funds from these were partially used for the term loan repayment of \$11,095,877 and fees paid in connection with the equity offerings of \$424,813. During the nine months ended September 30, 2020, net cash provided by financing activities totaled \$489,639 and was related to proceeds received in connection with issuance of common stock of \$1,864,528, and loan proceeds of \$346,390 received under the Paycheck Protection Program under the Corona Virus Aid, Relief and Economic Security Act all of which was partially offset by repayments of \$1,696,875 and fees of \$24,404 paid in connection with equity offerings.

### **Potential Impacts of COVID-19 on Our Business and Operations**

On March 11, 2020, the World Health Organization designated COVID-19 as a global pandemic. Sales volumes and the related revenues for most of our products and services were significantly impacted during the latter portion of the first quarter and throughout the balance of 2020 and now well into 2021 as a result of the healthcare industry's focus on COVID prevention and treatment, which impacted the markets we serve, in particular the VA hospital and clinics. Sales of our products and services have continued to be impacted as various policies were implemented by federal, state and local governments in response to the COVID-19 pandemic, the public remains wary of real or perceived opportunities for exposure to the virus. We believe the extent of the COVID-19 pandemic's impact on our operating results and financial condition has been and will continue to be driven by many factors, most of which are beyond our control and ability to forecast. Because of the current nationwide prevalence of the new COVID-19 Delta variant, we cannot estimate how long or to what extent the pandemic will impact our operations.

In light of broader macro-economic risks and already known impacts on certain industries that use our products and services, during 2020 we took targeted steps to lower our operating expenses because of the COVID-19 pandemic. We continue to monitor the impacts of COVID-19 on our operations closely and this situation could change based on a significant number of factors that are not entirely within our control and are discussed in this and other sections of this report on Form 10-Q. We do not expect there to be material changes to our assets on our balance sheet or our ability to timely account for those assets.

To date, supply chain issues, travel restrictions and border closures have not materially impacted our ability to obtain inventory or manufacture or deliver products or services to customers; however, they have impacted our ability to develop new markets and visit certain facilities, particularly VA hospital. We have taken steps to restrain and monitor our operating expenses and continue to monitor the trends in our business and broader economy to ensure that we properly track any material changes to the relationship between costs and revenues.

### **Impact of Inflation**

We believe that our business has not been affected to a significant degree by inflationary trends during the past three years. However, inflation is still a factor in the worldwide economy and may increase the cost of purchasing products from our contract manufacturers in Asia, as well as the cost of certain raw materials, component parts and labor used in the production of our products. It also may increase our operating expenses, manufacturing overhead expenses and the cost to acquire or replace fixed assets. We have generally been able to maintain or improve our profit margins through productivity and efficiency improvements, cost reduction programs and to a lesser extent, price increases, and we expect to be able to do the same during the remainder of fiscal year 2021. As such, we do not believe that inflation will have a significant impact on our business during the remainder of fiscal year 2021.

### **Off Balance Sheet Arrangements**

We do not have any relationships with unconsolidated entities or financial partnerships, such as entities often referred to as structured finance or special purpose entities, which would have been established for the purpose of facilitating off-balance sheet arrangements or other contractually narrow or limited purposes. In addition, we do not have any undisclosed borrowings or debt, and we have not entered into any synthetic leases. We are, therefore, not materially exposed to any financing, liquidity, market or credit risk that could arise if we had engaged in such relationships.

### **Recent Accounting Pronouncements**

See Note 3 to our condensed consolidated financial statements for the nine months ended September 30, 2021, included elsewhere in this document.

### **Item 3. Quantitative and Qualitative Disclosures about Market Risk**

We are not required to provide the information required by this Item since we are a smaller reporting company, as defined in Rule 12b-2 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”).

### **Item 4. Controls and Procedures**

#### **Disclosure Controls and Procedures**

Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we are required to perform an evaluation of our disclosure controls and procedures, as such term is defined in Rule 13a-15(e) under the Exchange Act, as of September 30, 2021. Management has not completed such evaluation but concluded, based on the material weaknesses in our internal controls over financial reporting described below, that our disclosure controls and procedures were not effective as of September 30, 2021 to provide reasonable assurance that information required to be disclosed by us in reports we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC’s rules and forms, and is accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosures. Specifically, we had difficulty in accounting for complex accounting transactions due to an insufficient number of accounting personnel with experience in that area and limited segregation of duties within our accounting and financial reporting functions.

As reported in our annual report on Form 10-K for the period ended December 31, 2020, during the closing procedures associated with our 2020 audit, management identified an employee theft event involving a non-material amount of money for the fiscal year ended December 31, 2020. Management determined that the incident was due to a material weakness in its controls and procedures, specifically as a result of the lack of segregation of duties due to the limited number of employees performing certain administrative functions. In order to remediate the material weakness and further strengthen the controls, management initiated or enhanced certain receivables handling procedures by strictly controlling access to incoming mail and physical checks received by the Company. During the first quarter of 2021, we hired a forensic auditor who evaluated our transactions and determined that the incident was isolated. The Company was made whole during the first quarter of 2021. In July 2021, we retained Mark Archer as our Interim Chief Financial Officer, who has over 40 years of financial and operational experience, including assignments in technology and consumer products companies. In August 2021, we retained Armanino LLP to function as our internal accounting department and an individual at Armanino with over 30 years of public company financial reporting experience as our Interim Corporate Controller.

Additional time is required to complete our staffing, fully document our systems, implement control procedures and test their operating effectiveness before we can conclude that we have fully remediated our material weaknesses.

#### **Changes in Internal Controls**

There were no changes in the Company’s internal control over financial reporting that occurred during the nine months ended September 30, 2021 that have materially affected or are reasonably likely to materially affect our internal control over financial reporting, except that, in July 2021, we retained Mark Archer as our Interim Chief Financial Officer and in August 2021 we retained Armanino LLP to function as our accounting department and an individual at Armanino to function as Interim Corporate Controller. Mr. Archer succeeded Vincent S. Miceli, who resigned his officer positions of the Company.

#### **Limitations of the Effectiveness of Controls**

Our management, including our Chief Executive Officer and interim Chief Financial Officer, does not expect that our disclosure controls and procedures will prevent all errors and all fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, have been detected. These inherent limitations include, but are not limited to, the realities that judgments in decision making can be faulty and that breakdowns can occur because of simple errors. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control. The design of any system of controls is also based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected.



## PART II. OTHER INFORMATION

### Item 1. Legal Proceedings

On February 24, 2020, Michael J. Orlando, as shareholder representative (the “Shareholder Representative”), and the other stockholders of Fit Pay, Inc. (collectively, the “Fit Pay Shareholders”), filed a lawsuit in the United States District Court for the Southern District of New York against the Company, CrowdOut Capital, LLC, and Garmin International, Inc. (the “Complaint”). See *Orlando v. Nxt-ID, Inc.* No. 20-cv-1604 (S.D.N.Y.). The Complaint alleges that the Company has breached certain contractual obligations under a merger agreement, dated May 23, 2017, between Fit Pay, Inc. and the Company, regarding certain future, contingent earnout payments allegedly that could be owed to the Fit Pay Shareholders from future revenues. The Complaint seeks unspecified monetary damages from the defendants. The Company believes that these claims are without merit and is vigorously defending the action. On May 12, 2020, the Company filed an answer and counterclaims alleging, among other things, fraud and breach of fiduciary duty of the Shareholder Representative as well as arguing that the Shareholder Representative should be estopped from pursuing these claims. The Company has moved for summary judgment to have the lawsuit dismissed. The Company has been able to successfully stay discovery pending the court’s ruling on motions to dismiss by Garmin International, Inc. and CrowdOut Capital, LLC. In March 2021, following our successful application to stay all discovery, the court granted CrowdOut’s and Garmin’s separate motions to dismiss. Orlando’s claim against the Company still remains and the Company’s motion for summary judgment is still pending.

In connection with the sale of Fit-Pay, Inc., Giesecke+Devrient Mobile Security America, Inc. (“GDMSAI”) identified a disagreement with the Company over calculation of dividends with respect to GDMSAI’s Series C Non-Convertible Voting Preferred Stock (the “Series C”) of the Company and on August 13, 2020 GDMSAI sued the Company in Delaware Chancery Court seeking, among other things, \$440,000 of dividends that it believes are owed to it pursuant to the terms of the Series C. In March 2021, a Delaware Chancery granted GDMSAI summary judgment on the merits, holding that relevant dividend language required a perpetually paid dividend once the \$50 million threshold had been achieved. On August 11, 2021, the Company entered into a settlement agreement whereby the Company would pay \$540,000 of dividends plus \$55,000 of pre-judgement interest, but no post-judgement interest. The settlement is payable in tranches ending in November 2021. This amount has been accrued on the accompanying balance sheet at September 30, 2021

From time to time, the Company may be involved in various claims and legal actions arising in the ordinary course of our business. Other than the above, there is no action, suit, proceeding, inquiry or investigation before or by any court, public board, government agency, self-regulatory organization or body pending or, to the knowledge of the executive officers of the Company or any of our subsidiaries, threatened against or affecting our company, or any of our subsidiaries in which an adverse decision could have a material adverse effect upon our business, operating results, or financial condition.

### Item 1A. Risk Factors

As a smaller reporting company, we are not required to provide the information required by this item.

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

On August 13, 2021, the Company, entered into a securities purchase agreement (the “Purchase Agreement”) with institutional accredited investors (the “Investors”) providing for an aggregate investment of \$4,000,000 by the Investors for the issuance by the Company to them of (i) 1,333,333 shares of Series F Convertible Preferred Stock, par value \$0.0001 per share, of the Company (the “Series F Preferred Stock”) convertible into shares of common stock, par value \$0.001 per share, of the Company (the “Common Stock”) that are issuable from time to time upon conversion of such shares of Series F Preferred Stock (the “Conversion Shares”); (ii) warrants, with a term of five and a half (5.5) years exercisable on February 16, 2022, to purchase an aggregate of up to 666,667 shares of Common Stock (the “Warrant Shares”) at an initial exercise price of \$4.95 per share. The securities were issued to the investors were exempt from registration under the Securities Act of 1933, as amended, or the Securities Act, in reliance on Section 4(a)(2) thereof and Rule 506 of Regulation D thereunder, based on representations made by the investors, their prior relationship with the Company, and the absence of any general solicitation.

### Item 3. Defaults Upon Senior Securities

None.

### Item 4. Mine Safety Disclosures

Not applicable.

### Item 5. Other Information

None

## Item 6. Exhibits

<b>Exhibit Number</b>	<b>Description</b>
31.1*	<a href="#">Certification of Principal Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</a>
31.2*	<a href="#">Certification of Principal Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</a>
32.1	<a href="#">Certification of Principal Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</a>
32.2	<a href="#">Certification of Principal Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</a>
101.INS	Inline XBRL Instance Document
101.SCH	Inline XBRL Taxonomy Extension Schema Document
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase Document
104	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101) In

In accordance with SEC Release 33-8238, Exhibits 32.1 and 32.2 are being furnished and not filed.

\* Filed herewith.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**Nxt-ID, Inc.**

Date: November 15, 2021

By: /s/ Chia-Lin Simmons  
Chia-Lin Simmons  
Chief Executive Officer  
(Duly Authorized Officer and  
Principal Executive Officer)

Date: November 15, 2021

By: /s/ Mark Archer  
Mark Archer  
Interim Chief Financial Officer  
(Duly Authorized Officer and  
Principal Financial Officer)

**CERTIFICATION  
OF PRINCIPAL EXECUTIVE OFFICER  
PURSUANT TO 18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO SECTION 302 OF  
THE SARBANES-OXLEY ACT OF 2002**

I, Chia-Lin Simmons, as the principal executive officer of the registrant, certify that:

1. I have reviewed this quarterly report on Form 10-Q for the quarter ended September 30, 2021 of Nxt-ID, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 15, 2021

By: /s/ Chia-Linn Simmons  
Chia-Lin Simmons  
Chief Executive Officer  
(Duly Authorized Officer and  
Principal Executive Officer)

**CERTIFICATION  
OF PRINCIPAL FINANCIAL OFFICER  
PURSUANT TO 18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO SECTION 302 OF  
THE SARBANES-OXLEY ACT OF 2002**

I, Mark Archer, as the principal financial officer of the registrant, certify that:

1. I have reviewed this quarterly report on Form 10-Q for the quarter ended September 30, 2021 of Nxt-ID, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 15, 2021

By: /s/ Mark Archer

Mark Archer  
Interim Chief Financial Officer  
(Duly Authorized Officer and  
Principal Financial Officer)

**CERTIFICATION  
OF PRINCIPAL EXECUTIVE OFFICER  
PURSUANT TO 18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO SECTION 906 OF  
THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Nxt-ID, Inc. (the "Company") on Form 10-Q for the quarter ended September 30, 2021, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Chia-Lin Simmons, Chief Executive Officer of Nxt-ID, Inc., certify, pursuant to 18 U.S.C. §1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 15, 2021

By: /s/ Chia-Lin Simmons  
Chia-Lin Simmons  
Chief Executive Officer  
(Duly Authorized Officer and  
Principal Executive Officer)

**CERTIFICATION  
OF PRINCIPAL FINANCIAL OFFICER  
PURSUANT TO 18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO SECTION 906 OF  
THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Nxt-ID, Inc. (the "Company") on Form 10-Q for the quarter ended September 30, 2021, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Mark Archer, Interim Chief Financial Officer of Nxt-ID, Inc., certify, pursuant to 18 U.S.C. §1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 15, 2021

By: /s/ Mark Archer

Mark Archer  
Interim Chief Financial Officer  
(Duly Authorized Officer and  
Principal Financial Officer)